AMERICAN IMMIGRATION COUNCIL FINANCIAL STATEMENTS AND

INDEPENDENT AUDITORS' REPORT
DECEMBER 31, 2011 AND 2010

FINANCIAL STATEMENTS

AND

INDEPENDENT AUDITORS' REPORT

DECEMBER 31, 2011 AND 2010

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Chaconas & Wilson, P.C.

INDEPENDENT AUDITORS' REPORT

To the Board of Directors American Immigration Council Washington, DC

We have audited the accompanying statements of financial position of the American Immigration Council as of December 31, 2011 and 2010, the related statements of activities and cash flows for the years then ended and the functional expense statement for the year ended December 31, 2011. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits. The prior year's summarized comparative information for the functional expense statement has been derived from the Organization's 2010 financial statements. In our report dated September 29, 2011, we expressed an unqualified opinion on those statements.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the American Immigration Council as of December 31, 2011 and 2010 and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Charrian & Wilson P.C.

August 6, 2012

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2011 AND 2010

ASSETS

CURRENT ACCETO		2011		2010
CURRENT ASSETS: Cash and cash equivalents (Note 2)	\$	1,129,249	\$	1 210 507
Certificates of deposit (Note 2)	Ψ	328,303	φ	1,210,507 326,812
Due from AILA (Note 5)		12,675		253,994
Grants receivable (Note 4)		363,922		430,893
Other receivables		27,561		15,071
Prepaid expenses		14		3,453
Total Current Assets	\$	1,861,724	\$	2,240,730
PROPERTY AND EQUIPMENT, at cost (Note 2)				
Furniture and equipment	\$	220,117	\$	216,461
Less, accumulated depreciation		(194,371)		(165,716)
Property and Equipment, net	\$	25,746	\$	50,745
OTHER ASSETS:				
Certificates of deposit - long term (Note 2)	\$	252,223	\$	247,389
Ratner sculptures (Note 2)	- 13	76,000		76,000
Total Other Assets	\$	328,223	\$	323,389
TOTAL ASSETS	\$	2,215,693	\$	2,614,864
LIABILITIES AND N	ET ASSETS			
CURRENT LIABILITIES:				
Accounts payable	\$	150,848	\$	292,186
Accrued expenses		105,383		103,296
Total Current Liabilities	\$	256,231	\$	395,482
NET ASSETS:				
Unrestricted (Note 2)	\$	411,731	\$	310,625
Board designated fund (Note 10)		981,557		981,557
Total unrestricted	\$	1,393,288	\$	1,292,182
Temporarily restricted (Notes 2 and 8)		552,974		914,000
Permanently restricted (Notes 2 and 9)	-	13,200	-	13,200
Total Net Assets	\$	1,959,462	_\$_	2,219,382
TOTAL LIABILITIES AND NET ASSETS	\$	2,215,693	\$	2,614,864

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

	2011 Temporarily Permanently							
	U	nrestricted		emporarily Restricted		manently estricted		Total
REVENUES:								
Contributions (Note 2)	\$	440,743	\$	485,000	\$		\$	925,743
Exchange visitor program		792,329		-		-		792,329
Special events		515,257		-		-		515,257
Publication sales		37,860		-		-		37,860
Contributed services (Notes 2 and 5)		122,747		-		-		122,747
Other revenue		26,322		-		-		26,322
Interest income		11,763		-		-		11,763
Net assets released from restriction:								
Satisfaction of time or program accomplishment	_	846,026	_	(846,026)		-	_	-
Total Support and Revenue	\$	2,793,047	\$	(361,026)	\$		\$	2,432,021
EXPENSES:								
Program services:								
Legal Action Center	\$	689,290	\$	-	\$			689,290
Immigration Policy Center		740,819		-		-		740,819
International Exchange Center		339,768		-		-		339,768
Community Education Center		164,745				-		164,745
Total Program Services	\$	1,934,622	\$		\$		\$	1,934,622
Supporting services:								
Fundraising	\$	468,408	\$	-	\$	-	\$	468,408
Management and General		173,871		-				173,871
Leadership		115,040				-		115,040
Total Supporting Services	\$	757,319	\$	-	\$	-	\$	757,319
Total Expenses	\$	2,691,941	\$		\$		\$	2,691,941
CHANGE IN NET ASSETS	\$	101,106	\$	(361,026)	\$	-	\$	(259,920)
NET ASSETS, BEGINNING OF YEAR	_	1,292,182		914,000		13,200		2,219,382
NET ASSETS, END OF YEAR	\$	1,393,288	\$	552,974	\$	13,200	\$	1,959,462

			20	10			
Ur	restricted		emporarily estricted		nanently stricted	_	Total
\$	143,800	\$	1,217,330	\$	-	\$	1,361,130
	681,260		-		-		681,260
	530,265		-		_		530,265
	50,000		=		2		50,000
	100,309		2		2		100,309
	14,215		-		-		14,215
	13,751				-		13,751
	1,017,686	(1,017,686)		-	_	_
\$	2,551,286	\$	199,644	\$	-	\$	2,750,930
\$	699,539	\$	-	\$	_	\$	699,539
	834,534		-		-		834,534
	361,525		-		-		361,525
	85,887		-		2		85,887
\$	1,981,485	\$	-	\$	-	\$	1,981,485
\$	367,038	\$	-	\$	-	\$	367,038
	111,359		. 5		-		111,359
_	80,807	_	-	_		_	80,807
\$	559,204	\$	-	\$		\$	559,204
\$	2,540,689	\$		\$		\$	2,540,689
\$	10,597	\$	199,644	\$	-	\$	210,241

1,281,585 714,356 13,200 2,009,141

\$ 1,292,182 \$ 914,000 \$ 13,200 \$ 2,219,382

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2011

(WITH COMPARATIVE TOTALS FOR 2010)

					1 logi	am Services	•		
		Legal	Im	migration	Int	ernational	Co	ommunity	Total
		Action		Policy	E	xchange	E	ducation	Program
	_	Center		Center		Center	_	Center	 Services
Salaries and benefits	\$	536,742	\$	550,692	\$	227,681	\$	91,752	\$ 1,406,867
Contributed services		36,836		37,794		15,625		6,297	96,552
Accounting fees		-				-		-	-
Awards		-		-		_		8,188	8,188
Bank charges		798		819		339		136	2,092
Communication		-		4,360		_		-	4,360
Conferences and meetings		20,512		8,855		644		18,882	48,893
Database fees		787		807		16,305		135	18,034
Depreciation		8,599		8,823		3,648		1,470	22,540
Equipment rental		8,823		9,052		3,743		1,508	23,126
Grants		-		-		-		16,000	16,000
Insurance		4,513		898		371		150	5,932
Legal fees		5,575		71		30		12	5,688
Library resources		802		1,926		219		595	3,542
Marketing and promotion		-		-		4,065		482	4,547
Miscellaneous		316		324		134		54	828
Occupancy		45,668		46,855		19,372		7,807	119,702
Outside services		233		35,083		799		40	36,155
Postage and shipping		716		592		27,779		450	29,537
Printing and publications		971		819		1,296		205	3,291
Program fees		-		-		4,798		-	4,798
Strategic planning		-		1,239		-		-	1,239
Supplies		3,091		3,173		1,311		529	8,104
Taxes and filing fees		-		-		-		-	
Technology		-		-		+		-	-
Telephone		1,561		6,511		514		197	8,783
Training		407		417		172		69	1,065
Travel		12,340		21,709		10,923		5,189	50,161
Website and online services		-		-		-		4,598	4,598
Total Expenses	\$	689,290	\$	740,819	\$	339,768	\$	164,745	\$ 1,934,622

				ervices	Supporting	
			Total		Management	
	Total	Total	Supporting		and	
	2010	2011	Services	eadership	General	Fundraising
Salaries and benefits	\$1,698,096	\$1,788,541	\$ 381,674	69,037	\$ 109,995	\$ 202,642
Contributed services		122,747	26,195	4,739	7,549	13,907
Accounting fees		35,398	35,398	-	35,398	-
Awards		8,188	-	-	-	-
	10,994	26,162	24,070	103	163	23,804
Communication		4,360	-	-	-	_
Conferences and meetings		56,668	7,775	6,891	311	573
Database fees		18,593	559	101	161	297
Depreciation		28,654	6,114	1,106	1,762	3,246
Equipment rental		29,400	6,274	1,135	1,808	3,331
Grants		16,000	-	-	-	-
Insurance		12,262	6,330	113	5,886	331
Legal fees	5,192	5,737	49	9	14	26
Library resources		3,542	-	_	_	-
57	6,393	20,991	16,444	_	-	16,444
The state of the s	9,629	1,053	225	41	65	119
		152,177	32,475	5,874	9,359	17,242
Outside services		196,887	160,732	29	48	160,655
Postage and shipping		30,373	836	103	48	685
Printing and publications		3,467	176	7	11	158
Program fees		4,798	-	-	_	-
Strategic planning	9,312	1,239	-	-	= _	-
Supplies	4,875	10,303	2,199	398	634	1,167
Taxes and filing fees	139	436	436	-	436	-
Technology	-	13,850	13,850	_	_	13,850
Telephone	21,971	16,310	7,527	6,850	140	537
Training		1,354	289	52	83	154
Travel	53,253	77,853	27,692	18,452	-	9,240
Website and online service		4,598	-	-	-	-
The second secon	\$2,540,689	\$2,691,941	\$ 757,319	115,040	\$ 173,871	\$ 468,408

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:	210,241
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:	210.241
to net cash provided by (used in) operating activities:	
	20,000
Depreciation 28,654	36,200
(Increase) decrease in assets:	
	(103,813)
Contributions receivable 66,971	(251,691)
Other receivables (12,490)	26,504
Prepaid expenses 3,439	(3,118)
Increase (decrease) in liabilities:	
Accounts payable (141,338)	130,835
Accrued expenses	6,625
Net Cash Provided by (Used in) Operating Activities \$ (71,278) \$	51,783
CASH FLOWS FROM INVESTING ACTIVITIES:	
Purchase of property and equipment \$ (3,655) \$	(999)
Purchase of certificates of deposit (6,325)	-
Proceeds from maturity of certificates of deposit	703,220
Net Cash Provided by (Used in) Investing Activities \$ (9,980) \$	702,221
NET INCREASE (DECREASE) IN CASH \$ (81,258) \$	754,004
CASH, BEGINNING OF YEAR 1,210,507	456,503
CASH, END OF YEAR \$ 1,129,249 \$ 1	,210,507

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2011 AND 2010

Note 1. Organization:

The American Immigration Council (formerly the American Immigration Law Foundation) was established in 1987 as an IRS designated 501(c)(3), tax-exempt, not-for-profit educational, charitable organization.

Our mission is to strengthen America by honoring our immigrant history and shaping how Americans think about and act towards immigration now and in the future.

The Council exists to promote the prosperity and cultural richness of our diverse nation by:

- Educating citizens about the enduring contributions of America's immigrants,
- Standing up for sensible and humane immigration policies that reflect American values.
- Insisting that our immigration laws be enacted and implemented in a way that honors fundamental constitutional and human rights, and
- Working tirelessly to achieve justice and fairness for immigrants under the law.

The American Immigration Council believes that the dignity of the individual knows no boundary. Our nation's moral and ethical values must be reflected in the way we welcome immigrants.

The Council's program areas are:

Legal Action Center (LAC):

The Legal Action Center works to advance fundamental fairness in U.S. immigration law and to protect the constitutional and legal rights of noncitizens. In pursuit of its mission, the LAC has established itself as a leader in litigation, information-sharing, and collaboration among immigration litigators across the country. The LAC works with other immigrants' rights, civil rights and human rights organizations and immigration attorneys throughout the United States to promote the just and fair administration of our immigration laws and the accountability of immigration agencies.

Immigration Policy Center (IPC):

The Council's Immigration Policy Center is the policy and research arm of the Council. It is dedicated to producing and supporting research and analysis about the contributions made to America by immigrants and immigration, particularly focusing on the economic and social contributions made possible by a well regulated immigration policy. The IPC publishes fact sheets, perspectives pieces, special reports, and a daily blog. The IPC also works to disseminate its studies and papers to a broad audience of both national policymakers and media and local opinion leaders in cities throughout the country. Congressional briefings, press conferences, and symposia are also used to present our findings to the public.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2011 AND 2010

Note 1. Organization (Concluded)

International Exchange Center (IEC):

Sponsoring J-1 visas for international trainees and interns at U.S. businesses of all sizes, the International Exchange Center promotes the understanding of temporary immigration and participation in the global economy. Designated by the U.S. Department of State to offer an exchange visitor program, the IEC facilitates emerging professionals to develop careerenhancing skills at U.S. companies to use in their home countries. The participating businesses and institutions will, in turn, benefit from exposure to varying cultures in the countries into which they are operating or into which they are expanding. Short term outbound programs periodically offer Americans interested in learning about international immigration and human rights issues, the opportunity to participate in overseas study tours to gain new perspectives on these vital issues.

Community Education Center (CEC):

The Community Education Center strives to promote a better understanding of immigrants and immigration by providing educational resources that inspire thoughtful dialogue, creative teaching and critical thinking. Dedicated to the American values of fairness, social justice and respect for all people, the CEC is committed to making immigration an "everybody issue". The CEC also highlights the positive contributions immigrants have made and continue to make to American society through its programmatic work. Through educator workshops, an annual creative writing contest, resources for teachers created by teachers and community grants, the CEC brings the discussion of immigration to communities across the nation.

Awards and Scholarships:

The Council sponsors several awards each year in an effort to promote awareness and recognition of the significant contributions of immigrants to the US economy, culture and society. The Immigrant Achievement and the American Heritage awards bestowed by the Council recognize immigrants who represent the immigrant spirit of tenacity, persistence and ambition to overcome obstacles in their efforts to achieve the American dream while having a direct impact in the community in which they live and thrive. The Immigrant Achievement Awards focus on politically relevant issues regarding immigration and its intersection with the other vital aspects of US politics. The American Heritage Awards recognizes immigrants who have had a significant impact on their fields in relation to the topics being discussed in the annual immigration lawyers' conference. The Council also sponsors a creative writing contest for fifth graders nationwide that produces thousands of entries, with the winner and his or her family awarded a vacation trip to the city where the Council's annual benefit dinner is held.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2011 AND 2010

Note 2. Summary of Significant Accounting Policies:

Method of Accounting

The financial statements have been prepared on the accrual basis of accounting.

Contributions

The Council recognizes contribution revenue when an unconditional pledge is made or when cash is received if a pledge was not made. Contributions received are reported as unrestricted, temporarily restricted, or permanently restricted, based on donor intent.

Donated Services

Contributions of donated services that create or enhance non-financial assets, or that require specialized skills and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

Cash and Cash Equivalents

The Council considers all short term investments with original maturities of three months or less to be cash equivalents. At times, the demand deposits exceeded federally insured limits. The Council has not experienced any losses in such accounts, and management believes it is not exposed to any significant credit risk.

Accounts Receivable

The Council considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is made. If accounts become uncollectible, they will be charged to operations when that determination is made. If the allowance method was used instead, the results would not be materially different.

Certificates of Deposit

Certificates of deposit are recorded at cost which approximates fair market value based on quoted prices. The certificate of deposit are held to maturity and not considered a debt or equity security under Financial Accounting Standard Board (FASB) Accounting Standards Codification (ASC) 820-10 Fair Value Measurements and Disclosure.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2011 AND 2010

Note 2. Summary of Significant Accounting Policies: (Continued)

Furniture, Equipment, and Artwork

Furniture and equipment are stated at cost. Depreciation is calculated on a straight line basis over a three year or five year estimated useful life. The Council capitalizes property and equipment purchases of \$500 or more.

The Council has capitalized artwork acquired in 2008. Items acquired are recorded at cost if purchased and at appraised or fair value at date of accession if donated. Gains and losses from the deaccessions are reported as changes in net assets based on the absence or existence and nature of donor-imposed restrictions. Artwork that has indefinite or extraordinarily long useful lives are not depreciated as long as they have cultural value that is worth preserving and are actually being preserved. For the years ended December 31, 2011 and 2010, Ratner sculptures totaled \$76,000.

Functional Allocation of Expenses

The allocation of the costs of providing various programs has been summarized on a functional basis in the accompanying statements of functional expenses. Accordingly, certain indirect costs have been allocated to program and supporting activities based on management's estimate of effort devoted to these activities.

Classes of Net Assets

The Council is required to report its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Unrestricted net assets are net assets without a donor imposed time and/or program restriction. The funds are available for general operating purposes.

Temporarily restricted net assets are contributions with donor-imposed time and/or program restrictions. These temporary restrictions require that resources be used for specific purposes and/or in a later period or after a specified date. Temporarily restricted net assets become unrestricted when the time restrictions expire or the funds are used for their restricted purposes and are reported in the accompanying statements of activities as net assets released from restrictions. Temporarily restricted net assets that are released in the same period are recorded as unrestricted net assets in the accompanying statements of activities.

Permanently restricted net assets must be maintained by the Council in perpetuity.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2011 AND 2010

Note 2. Summary of Significant Accounting Policies: (Concluded)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Accounting for Uncertainty in Income Taxes

The Council has adopted FASB ASC 740-10, *Income Taxes*, which prescribes measurements and disclosure requirements for current and deferred income tax provisions. The interpretation provides for a consistent approach in identifying and reporting uncertain tax positions. It is management's belief that the Organization does not hold any uncertain tax positions.

Subsequent Events

The Council has evaluated all subsequent events through August 6, 2012 which was the date the financial statements were available to be issued. No subsequent events requiring disclosure were identified based on this evaluation.

Note 3. Tax Status:

The Council has been recognized as exempt from federal income tax by the Internal Revenue Service under the provisions of Section 501(c)(3) of the Internal Revenue Code, and is classified as an organization that is not a private foundation.

Note 4. Grants Receivable:

All grants receivable are due in one year or less. As of December 31, 2011 and 2010 the balance of grants receivable was \$363,922 and \$430,893, respectively.

Note 5. Related Party Transactions:

The Council is related through common Board membership to the American Immigration Lawyers Association ("AILA"), a 501(c)(6) organization. AILA collects contributions for the Council on their dues invoices and remits the funds collected to the Council as needed. AILA is reimbursed by the Council for various operating costs including employee benefits, rent and office expenses paid by AILA on the Council's behalf. For the years ended December 31, 2011 and 2010, AILA provided grants to the Council. The Council also receives contributed services from AILA. For the years ended December 31, 2011 and 2010 the amount of contributed services was \$122,747 and \$100,309 respectively.

At December 31, 2011 and 2010, the amount owed to the Council by AILA was \$12,675 and \$253,994 respectively.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2011 AND 2010

Note 6. Pension Plan:

The Council maintains a 401(k) retirement plan that covers eligible employees who have completed three months of service and are twenty-one years of age or older. The Council contributes a discretionary profit sharing contribution for eligible employees up to the legal limitation established by the Internal Revenue Service. Employee eligibility starts at three months and vested 40% in the Council's contributions after two years of service. At the end of the fifth year of service, employees are 100% vested. For the years ended December 31, 2011 and 2010, the Council contributed to the plan \$61,447 and \$75,665 respectively.

Note 7. Operating Lease:

The Council is occupying an office at the AILA headquarters. The Council leases office space under a ten year agreement with AILA that expires April 30, 2018. The future minimum lease payments required under this lease for the years ending December 31 are:

2012	\$	165,415
2013		189,869
2014		194,616
2015		199,481
2016		204,468
Thereafter	100	281,186
Total	\$	1,235,035

Rent expense was \$152,177 and \$142,285 for the years ended December 31, 2011 and 2010, respectively.

Note 8. Temporarily Restricted Net Assets:

Temporarily restricted net assets as of December 31, 2011 and 2010 were available for the following purposes:

	 2011	_	2010
Immigration Policy Center	\$ 462,974	\$	834,000
Legal Action Center	57,667		
Community Education Center	32,333		80,000
Total	\$ 552,974	\$	914,000

Note

9.

Permanently Restricted Net Assets:

Permanently restricted net assets as of December 31, 2011 and 2010 consisted of the following:

	 2011	2010
Williamson Fund Legacy Fund	\$ 10,700 2,500	\$ 10,700 2,500
Total	\$ 13,200	\$ 13,200

NOTES TO FINANCIAL STATEMENTS (CONCLUDED)

DECEMBER 31, 2011 AND 2010

Note 9. Permanently Restricted Net Assets: (Concluded)

Permanently restricted net assets are invested in savings accounts and certificates of deposit that are held to maturity. The investment policy of the Council is to provide financial stability and a source of funds to meet future needs.

Note 10. Board Designated Fund:

The Board of Directors of the Council has designated a portion of unrestricted net assets as a reserve fund. The funds are available for unexpected expenses and subject to Board approval. The balance as of December 31, 2011 and 2010 was \$981,557.

The Board designated net assets are invested in savings accounts and certificates of deposit. The Board of Directors has not established an investment return for these designated net assets. However, the Board has authorized that all interest earned by the certificates of deposit accrue to the Council's unrestricted net assets. The investment objectives of the Council are to create financial stability by preservation of capital that earns a reasonable rate of return.